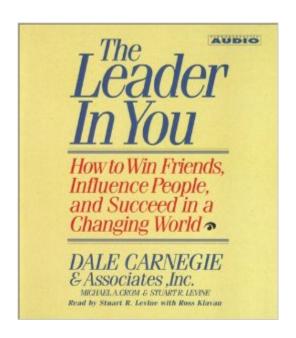
# The book was found

# The Leader In You: How To Win Friends Influence People And Succeed In A Completely Changed World





# **Synopsis**

For eighty years, Dale Carnegie & Associates, Inc., has been training people at all levels to get the most out of what they put into their careers. Now, drawing on insights from some of this century's most important voices, two of its top executives bring the Dale Carnegie & Associates, Inc., time-tested human relations principles to a new level of relevance in today's unpredictable business environment. The ability to communicate and motivate people will determine who wins and who loses in the next decade. The Leader In You builds on the fundamentals of human relationships to help you develop your own innate leadership skills and discover how to: \* Achieve goals and increase self-confidence \* Gain the respect you deserve \* Build trusting relationships \* Control your worries and energize your life \* Become a team player Three generations of students and business people have benefited from Carnegie's timeless, essential wisdom. Now, you can apply these basic techniques and lessons in your own life -- and find the leader in you to succeed in today's fastchanging world.

## **Book Information**

Audio CD

Publisher: Simon & Schuster Audio; Abridged edition (January 2, 1994)

Language: English

ISBN-10: 0743504127

ISBN-13: 978-0743504126

Product Dimensions: 5 x 1.1 x 5.6 inches

Shipping Weight: 4 ounces (View shipping rates and policies)

Average Customer Review: 3.1 out of 5 stars Â See all reviews (8 customer reviews)

Best Sellers Rank: #895,193 in Books (See Top 100 in Books) #88 in Books > Books on CD >

Parenting & Families > Interpersonal Relations #145 in Books > Books on CD > Business >

Career #278 in Books > Books on CD > Business > Management

### Customer Reviews

This audio program is an abridged version of the book "The Leader in You." It is in some ways similiar to How to Win Friends and Influence People", but is more of an updated, modern version of that classic. This is an excellent audio program for people who want to become leaders, improve people skills and maximize their lives. Not for people who have shallow lives, are not around people and live for the internet.

The CD version of this book is very disappointing. It must be an abridged version. If you've read the original,"How To Win Friends & Influence People" then this is nothing more than a brief review of part of that book. It's really all common sense and courtesy (maybe some upper management needs this) but it wasn't new information as far as I was concerned.

This book was a complete waste of time. Dale Carnegie's organization has gutted his classic How to Win Friends & Influence People and replaced it with a fluffy and useless "The Leader in You". They make some references to Carnegie's seminal work, but remove most of the meat to leave room for "inspirational" quotes from "important" people. The only nice thing I can say is that it was relatively short. Stick with the original.

These ideas are timeless and fundamental. And yet, it's interesting how so many "leaders" don't have these concepts down. I liked having the CD so I could listen to it several times while commuting to drive the points home. The narrator does a very good job--held my interest.

### Download to continue reading...

The Leader In You: How To Win Friends Influence People And Succeed In A Completely Changed World Leadership: Leader Skills For Communication, Influence People and Business Coaching (Leadership, Influence People, Leader, Business Skills) Dealing With Difficult People: Get to Know the Different Types of Difficult People in the Workplace and Learn How to Deal With Them (How To Win People, How To Influence People) How to Win Friends and Influence People in the Digital Age How to Win Friends and Influence People for Teen Girls How To Win Friends and Influence People Summary of How to Win Friends and Influence People by Dale Carnegie | Includes Analysis How to Win Friends and Influence People - by Dale Carnegie: Book Summary How To Win Friends And Influence People Deluxe 75th Anniversary Edition How to Win Friends & Influence People How to Win Friends & Influence People (Revised) Love Is the Killer App: How to Win Business and Influence Friends The Maxwell Daily Reader: 365 Days of Insight to Develop the Leader Within You and Influence Those Around You Behold a White Horse: The Coming World Leader: The Coming World Leader The Mentor Leader: Secrets to Building People & Teams That Win Consistently People Tactics: Become the Ultimate People Person - Strategies to Navigate Delicate Situations, Communicate Effectively, and Win Anyone Over (People Skills) Chatter: Small Talk, Charisma, and How to Talk to Anyone, The People Skills & Communication Skills You Need to Win Friends and Get Jobs Habit 4 Think Win-Win: The Habit of Mutual Benefit (7 Habits of Highly Effective People Signature) All the Rules Have Changed: What You Must Do to Succeed in the New Financial Reality

The 12 Powers of a Marketing Leader: How to Succeed by Building Customer and Company Value
<u>Dmca</u>